

South Central Wisconsin Multiple Listing Service

Monthly Statistical Reports

INDEX

1. Index Page
2. Monthly Statistical Narrative
4. Month and YTD Sold & Active Single Family Listings
5. Monthly Sales by Price Range and Bedrooms
6. Single Family Sold Graph
7. Median Sale Price for Single Family Homes Graph
8. Available Single Family Homes Graph
9. Month's Supply of Inventory for Single Family Homes Graph



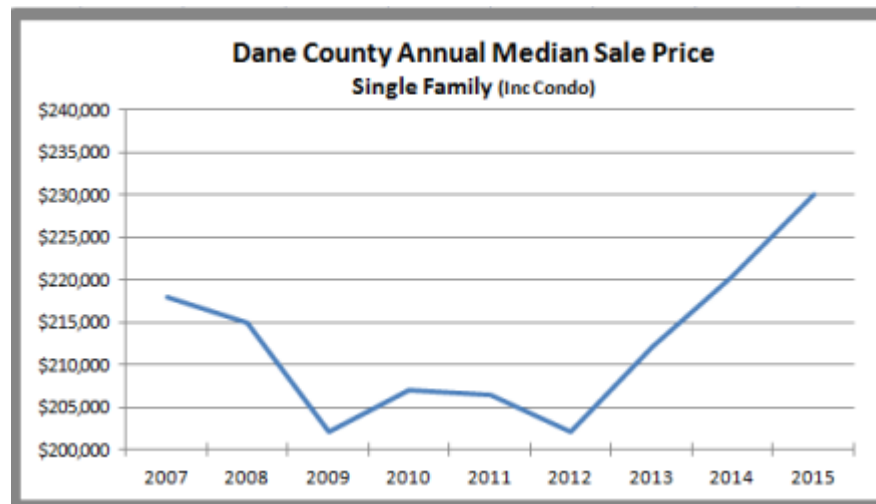
South Central Wisconsin MLS Corporation

November 18, 2015

Fourth Quarter Starts with a Bang!

The 586 Dane County sales reported for October are 18.9% more than 2014 and are the highest total for the month since 2004. This brings year-to-date sales to 6950 which is 13.6% ahead of last year and on pace to be one of the top three years of home sales ever.

The median sale price in Dane County for October is \$230,000, the same as it is year-to-date. Compared to the median sale price for the first 10 months of last year, there is a 4.6% increase. As can be seen from the chart below, the annual median sale price has demonstrated solid growth since 2012 and is exceeding the previous annual high of \$218,000 set at the end of 2007.



Once again, new listings increased – 4% for the month – but the higher volume of sales continues to keep the number of homes for sale very lean. Only 3.06 months of active inventory is now available compared to 4.5 months just one year ago.

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Across the eight county primary market region of the South Central Wisconsin MLS, sales increased 3.8% in October and now stand 11.7% ahead of last year. The median price increased as well – up 7.2% for the month and 6.2% year-to-date. All counties are equaling or exceeding 2014 in year-to-date sales and median prices.

With great interest rates still in place, pending the Federal Reserve's next meeting in December, and steadily rising prices, many buyers have recognized that waiting to act may cost more. Now is a great time to contact your REALTOR®.

South Central Wisconsin MLS Sold & Active Residential Listings (Including Condos)

OCTOBER & Year-to-date Statistics 2015

Current sales reported as of November 15, 2015

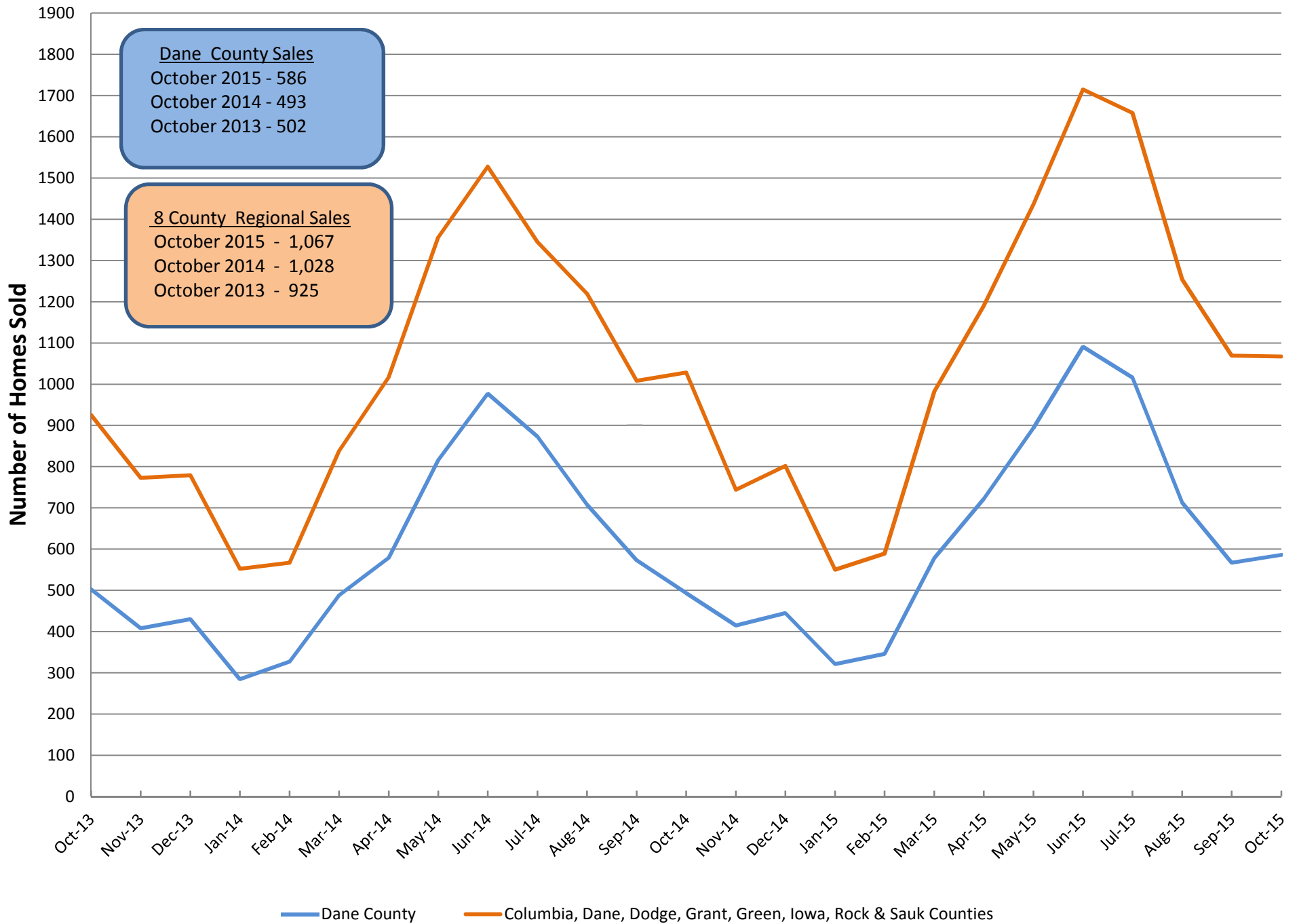
	October			January - October		
	2015	2014	2013	2015	2014	2013
COLUMBIA COUNTY						
# New Listings	103	87	87	1,135	1,066	1,093
# Sales	83	68	60	698	591	589
Average Sale Price	194,404	170,564	130,308	181,203	166,815	149,297
Median Sale Price	161,500	158,500	115,750	158,000	149,000	134,000
Total # Active Residential Listings at end of Period	468	555	589	468	555	589
DANE COUNTY						
# New Listings	663	639	670	8,876	8,729	9,076
# Sales	586	493	502	6,950	6,118	6,582
Average Sale Price	268,130	258,060	247,174	261,568	250,739	242,328
Median Sale Price	230,000	227,000	217,398	230,000	220,000	212,950
Total # Active Residential Listings at end of Period	1,993	2,600	2,852	1,993	2,600	2,852
DODGE COUNTY						
# New Listings	67	60	83	749	824	771
# Sales	47	67	34	481	483	416
Average Sale Price	135,870	135,374	123,505	143,630	132,136	129,020
Median Sale Price	125,000	120,000	118,000	125,000	114,500	114,575
Total # Active Residential Listings at end of Period	337	426	434	337	426	434
GRANT COUNTY						
# New Listings	40	49	54	499	523	583
# Sales	39	32	43	324	306	284
Average Sale Price	107,658	128,203	111,490	121,289	128,806	113,662
Median Sale Price	85,000	103,000	92,000	108,750	105,000	101,500
Total # Active Residential Listings at end of Period	238	271	327	238	271	327
GREEN COUNTY						
# New Listings	51	61	46	592	625	633
# Sales	36	60	43	421	395	403
Average Sale Price	176,573	170,853	148,058	181,319	165,242	154,958
Median Sale Price	152,500	141,250	125,000	157,000	134,500	131,000
Total # Active Residential Listings at end of Period	188	253	253	188	253	253
IOWA COUNTY						
# New Listings	32	32	30	379	461	442
# Sales	27	27	15	253	220	202
Average Sale Price	165,573	139,830	144,986	169,113	162,296	146,199
Median Sale Price	139,500	121,500	159,000	149,000	134,175	127,000
Total # Active Residential Listings at end of Period	188	257	282	188	257	282
ROCK COUNTY						
# New Listings	222	205	254	2,519	2,537	2,688
# Sales	172	197	158	1,806	1,640	1,566
Average Sale Price	134,992	135,104	129,428	131,816	127,421	118,961
Median Sale Price	121,000	123,000	116,000	124,000	119,900	109,000
Total # Active Residential Listings at end of Period	801	998	1,115	801	998	1,115
SAUK COUNTY						
# New Listings	95	96	113	1,205	1,268	1,328
# Sales	77	84	70	739	705	713
Average Sale Price	170,054	160,073	153,855	185,365	167,502	167,663
Median Sale Price	160,000	141,950	138,950	160,500	148,000	147,000
Total # Active Residential Listings at end of Period	567	720	775	567	720	775

More MLS statistics are available at www.scwmls.com.

NOTE - This representation is based in whole or in part on data supplied to the South Central Wisconsin MLS Corporation by its Participants. The MLS does not guarantee and is not responsible for its accuracy. Data maintained by the MLS does not reflect all real estate activity in the market.

Single Family Solds (Inc Condos)⁶

Reported by the South Central WI MLS as of 11/15/2015



Available Single Family Homes (Inc Condos)

Reported by the South Central WI MLS as of 11/15/2015

