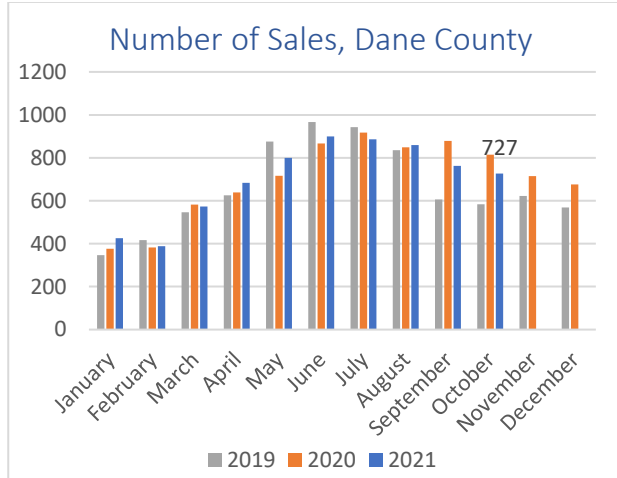
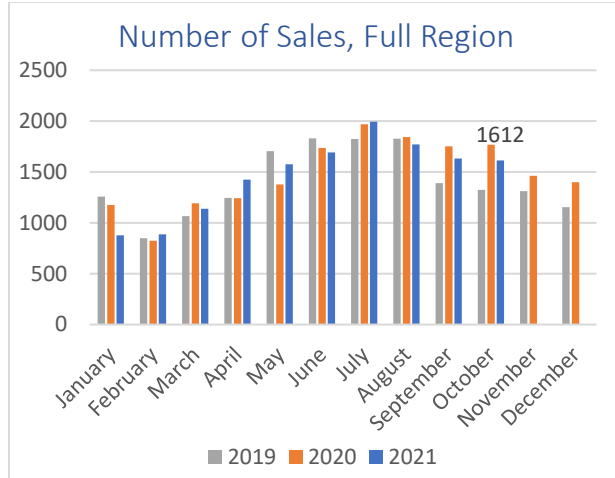


## Market Statistics: January-October 2021

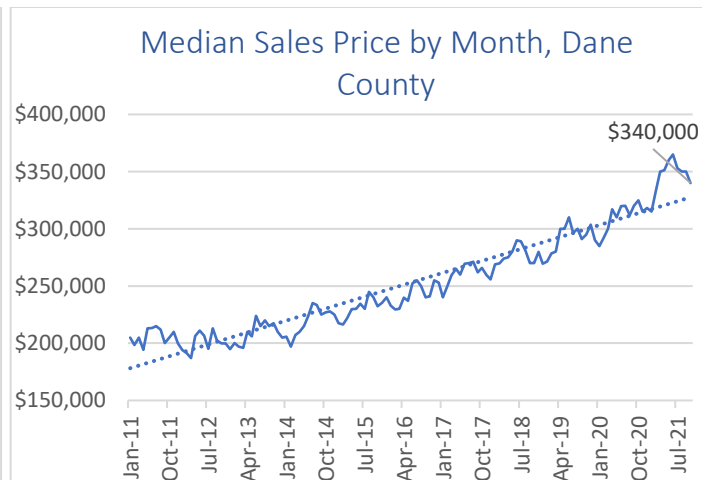
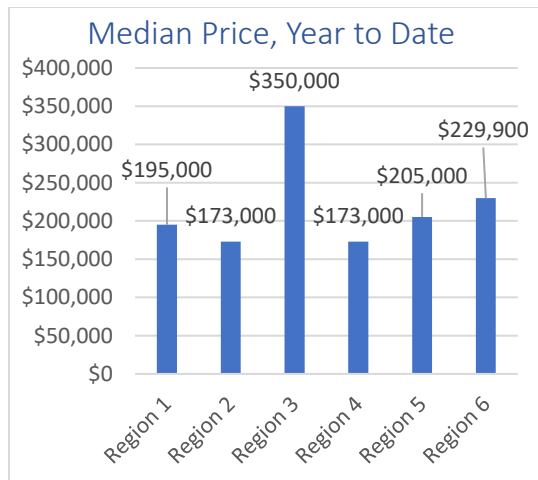
### Home Sales:

The number of sales dropped again in October, falling in line with seasonal trends.

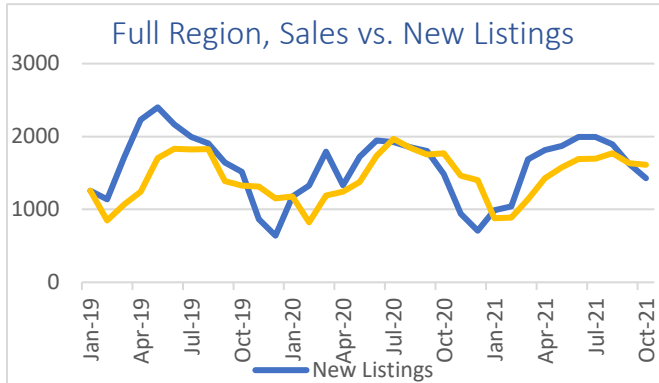


### Home Prices:

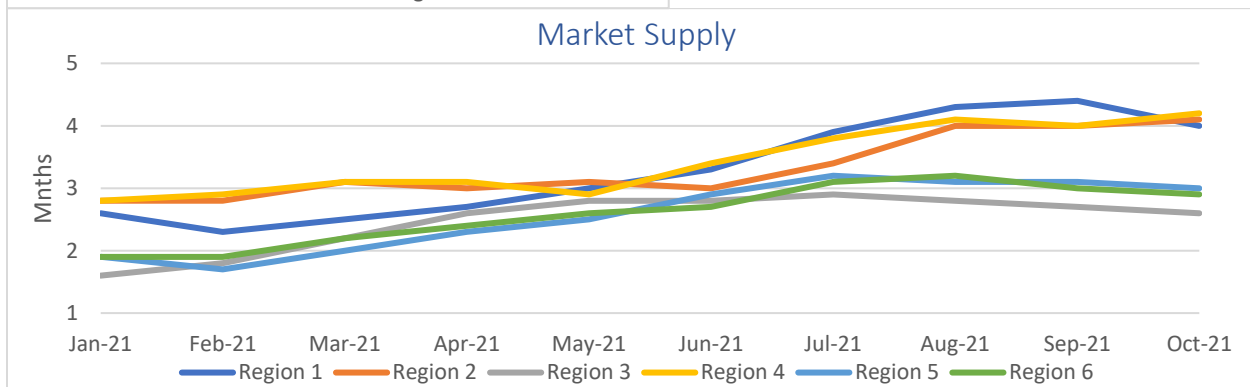
The median home price, year to date, remained stable across all regions. In Dane County, the monthly median dipped slightly, but not enough to impact the year to date figures.



### Inventory:



Overall market supply (or the number of months it takes to sell existing inventory), increased slightly again this month, working its way towards balance. However since the number of sales outpaced the number of new listings in October, the relief could be short term.



Interest Rates: October 28, 2021, 3.14% for a 30-year fixed

The yield on the 10-year Treasury note has been trending up due to the decline in new COVID cases, increasing consumer optimism, as well as broadening inflation and persistent shortages. Mortgage rates are also rising, but purchase demand remains firm, showing that latent purchase demand exists among consumers.

# YTD Stats Report

Report Criteria: Reflecting YTD data through: October 2021 | Type: Residential | Run Date: 11/12/2021

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	10/2021	10/2020		10/2021	10/2020	
Adams	184,500	158,000	+16.8%	538	566	-4.9%
Green Lake	205,000	170,500	+20.2%	259	264	-1.9%
Marquette	197,500	163,000	+21.2%	221	226	-2.2%
Wausara	200,000	157,000	+27.4%	295	385	-23.4%
<b>Region 1 Total</b>	<b>195,000</b>	<b>160,000</b>	<b>+21.9%</b>	<b>1,313</b>	<b>1,441</b>	<b>-8.9%</b>

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	10/2021	10/2020		10/2021	10/2020	
Crawford	165,000	137,000	+20.4%	149	182	-18.1%
Richland	158,705	162,000	-2.0%	134	123	+8.9%
Vernon	177,700	180,000	-1.3%	252	262	-3.8%
<b>Region 2 Total</b>	<b>173,000</b>	<b>163,000</b>	<b>+6.1%</b>	<b>535</b>	<b>567</b>	<b>-5.6%</b>

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	10/2021	10/2020		10/2021	10/2020	
Dane	350,000	315,000	+11.1%	7,139	7,216	-1.1%
<b>Region 3 Total</b>	<b>350,000</b>	<b>315,000</b>	<b>+11.1%</b>	<b>7,139</b>	<b>7,216</b>	<b>-1.1%</b>

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	10/2021	10/2020		10/2021	10/2020	
Grant	160,000	142,400	+12.4%	379	395	-4.1%
Iowa	222,000	214,950	+3.3%	215	226	-4.9%
Lafayette	159,950	150,000	+6.6%	136	139	-2.2%
<b>Region 4 Total</b>	<b>173,000</b>	<b>158,950</b>	<b>+8.8%</b>	<b>730</b>	<b>760</b>	<b>-3.9%</b>

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	10/2021	10/2020		10/2021	10/2020	
Green	234,000	205,000	+14.1%	373	377	-1.1%
Rock	200,000	185,000	+8.1%	2,058	1,938	+6.2%
<b>Region 5 Total</b>	<b>205,000</b>	<b>187,000</b>	<b>+9.6%</b>	<b>2,431</b>	<b>2,315</b>	<b>+5.0%</b>

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	10/2021	10/2020		10/2021	10/2020	
Columbia	239,900	225,500	+6.4%	680	712	-4.5%
Dodge	210,000	184,900	+13.6%	912	939	-2.9%
Sauk	240,000	226,000	+6.2%	807	832	-3.0%
<b>Region 6 Total</b>	<b>229,900</b>	<b>210,600</b>	<b>+9.2%</b>	<b>2,399</b>	<b>2,483</b>	<b>-3.4%</b>

YTD RASCW Region Median Price		
Through	Through	% Change
10/2021	10/2020	
280,000	251,000	+11.6%

YTD RASCW Region Sales		
Through	Through	% Change
10/2021	10/2020	
14,547	14,782	-1.6%



# Monthly Stats Report

REALTORS' ASSOCIATION OF SOUTH CENTRAL WISCONSIN

Report Criteria: Reflecting data for: October 2021 | Type: Residential | Run Date: 11/12/2021

County	Median Price			Sales			Months Inventory		
	10/2021	10/2020	% Change	10/2021	10/2020	% Change	10/2021	10/2020	% Change
Adams	192,450	189,825	+1.4%	64	74	-13.5%	3.8	3.5	+8.6%
Green Lake	225,000	220,000	+2.3%	37	27	+37.0%	3.6	5.4	-33.3%
Marquette	231,000	152,727	+51.3%	24	28	-14.3%	4.8	3.8	+26.3%
Waushara	205,000	183,500	+11.7%	55	49	+12.2%	4.2	3.0	+40.0%
<b>Region 1 Total</b>	<b>202,500</b>	<b>179,250</b>	<b>+13.0%</b>	<b>180</b>	<b>178</b>	<b>+1.1%</b>	<b>4</b>	<b>3.8</b>	<b>+5.3%</b>

County	Median Price			Sales			Months Inventory		
	10/2021	10/2020	% Change	10/2021	10/2020	% Change	10/2021	10/2020	% Change
Crawford	149,000	147,000	+1.4%	15	26	-42.3%	4.1	5.0	-18.0%
Richland	135,700	252,500	-46.3%	20	11	+81.8%	5.0	5.1	-2.0%
Vernon	215,500	202,500	+6.4%	27	32	-15.6%	3.7	5.7	-35.1%
<b>Region 2 Total</b>	<b>160,500</b>	<b>186,500</b>	<b>-13.9%</b>	<b>62</b>	<b>69</b>	<b>-10.1%</b>	<b>4.1</b>	<b>5.3</b>	<b>-22.6%</b>

County	Median Price			Sales			Months Inventory		
	10/2021	10/2020	% Change	10/2021	10/2020	% Change	10/2021	10/2020	% Change
Dane	340,000	325,000	+4.6%	727	833	-12.7%	2.6	3.1	-16.1%
<b>Region 3 Total</b>	<b>340,000</b>	<b>325,000</b>	<b>+4.6%</b>	<b>727</b>	<b>833</b>	<b>-12.7%</b>	<b>2.6</b>	<b>3.1</b>	<b>-16.1%</b>

County	Median Price			Sales			Months Inventory		
	10/2021	10/2020	% Change	10/2021	10/2020	% Change	10/2021	10/2020	% Change
Grant	177,250	149,950	+18.2%	40	54	-25.9%	4.1	3.7	+10.8%
Iowa	190,000	230,000	-17.4%	19	25	-24.0%	4.5	4.0	+12.5%
Lafayette	130,000	150,000	-13.3%	13	17	-23.5%	3.8	3.7	+2.7%
<b>Region 4 Total</b>	<b>185,700</b>	<b>156,750</b>	<b>+18.5%</b>	<b>72</b>	<b>96</b>	<b>-25.0%</b>	<b>4.2</b>	<b>3.8</b>	<b>+10.5%</b>

County	Median Price			Sales			Months Inventory		
	10/2021	10/2020	% Change	10/2021	10/2020	% Change	10/2021	10/2020	% Change
Green	269,000	236,000	+14.0%	38	55	-30.9%	3.5	3.0	+16.7%
Rock	210,000	205,000	+2.4%	247	264	-6.4%	2.9	3.1	-6.5%
<b>Region 5 Total</b>	<b>220,000</b>	<b>210,210</b>	<b>+4.7%</b>	<b>285</b>	<b>319</b>	<b>-10.7%</b>	<b>3</b>	<b>3.1</b>	<b>-3.2%</b>

County	Median Price			Sales			Months Inventory		
	10/2021	10/2020	% Change	10/2021	10/2020	% Change	10/2021	10/2020	% Change
Columbia	289,000	239,450	+20.7%	89	72	+23.6%	2.8	3.2	-12.5%
Dodge	224,950	218,000	+3.2%	104	117	-11.1%	3.1	2.9	+6.9%
Sauk	269,900	225,000	+20.0%	93	117	-20.5%	2.8	3.3	-15.2%
<b>Region 6 Total</b>	<b>250,251</b>	<b>225,000</b>	<b>+11.2%</b>	<b>286</b>	<b>306</b>	<b>-6.5%</b>	<b>2.9</b>	<b>3.1</b>	<b>-6.5%</b>

RASCW Market Area Median Price			RASCW Market Area Sales		
10/2021	10/2020	% Change	10/2021	10/2020	% Change
278,000	263,000	+5.7%	1,612	1,801	-10.5%

RASCW Market Area Months Inventory			RASCW Market Area New Listings			RASCW Market Area Total Listings		
10/2021	10/2020	% Change	10/2021	10/2020	% Change	10/2021	10/2020	% Change
3	3.3	-9.1%	1,428	1,568	-8.9%	4,313	4,759	-9.4%

#### Adams/Marquette/Waushara/Green Lake Price Range Stats

Listing Price Range	Current Properties	Number of Sales	Months Inventory
	For Sale	in Prev 12 months	
\$0 - \$124,999	101	411	2.9
\$125,000 - \$199,999	142	434	3.9
\$200,000 - \$349,999	182	447	4.9
\$350,000 - \$499,999	49	152	3.9
\$500,000+	47	107	5.3

#### Crawford/Richland/Vernon Price Range Stats

Listing Price Range	Current Properties	Number of Sales	Months Inventory
	For Sale	in Prev 12 months	
\$0 - \$124,999	42	163	3.1
\$125,000 - \$199,999	68	228	3.6
\$200,000 - \$349,999	52	173	3.6
\$350,000 - \$499,999	34	58	7.0
\$500,000+	32	42	9.1

### Dane Price Range Stats

<b>Listing Price Range</b>	<b>Current Properties For Sale</b>	<b>Number of Sales in Prev 12 months</b>	<b>Months Inventory</b>
\$0 - \$124,999	13	110	1.4
\$125,000 - \$199,999	138	753	2.2
\$200,000 - \$349,999	672	3,843	2.1
\$350,000 - \$499,999	622	2,484	3.0
\$500,000+	395	1,356	3.5

### Grant/Iowa/Lafayette Price Range Stats

<b>Listing Price Range</b>	<b>Current Properties For Sale</b>	<b>Number of Sales in Prev 12 months</b>	<b>Months Inventory</b>
\$0 - \$124,999	66	200	4.0
\$125,000 - \$199,999	89	329	3.2
\$200,000 - \$349,999	61	225	3.3
\$350,000 - \$499,999	39	58	8.1
\$500,000+	43	46	11.2

### Rock/Green Price Range Stats

<b>Listing Price Range</b>	<b>Current Properties For Sale</b>	<b>Number of Sales in Prev 12 months</b>	<b>Months Inventory</b>
\$0 - \$124,999	80	450	2.1
\$125,000 - \$199,999	226	1,090	2.5
\$200,000 - \$349,999	298	1,086	3.3
\$350,000 - \$499,999	78	247	3.8
\$500,000+	46	84	6.6

### Sauk/Columbia/Dodge Price Range Stats

<b>Listing Price Range</b>	<b>Current Properties For Sale</b>	<b>Number of Sales in Prev 12 months</b>	<b>Months Inventory</b>
\$0 - \$124,999	57	303	2.3
\$125,000 - \$199,999	197	922	2.6
\$200,000 - \$349,999	247	1,126	2.6
\$350,000 - \$499,999	121	376	3.9
\$500,000+	76	142	6.4