



# Market Statistics: January-August 2022

## Home Sales:

Home sales continue to drop for the 7<sup>th</sup> consecutive month. In the full market area, sales are down approximately 6% from 2021, and 8% in Dane County.



# Home Prices:

The decrease in home sales has helped to stabilize home prices over the last few months. Dane County has hovered around \$400,000 while the full region's median price has come down approximately \$9,000 in the past three months. Both Dane County and the full region are still up around 10% from August 2021.







#### Inventory:

Although the number of sales have gone down, so have the number of new listings. Homeowners are hoping for interest rates to drop again and restore some of the heat to the market. This has resulted in stabilizing the already low inventory or month's supply. Month's supply measures how long it would take to sell the current inventory, based on past sales trends.



### Interest Rates: September 1, 2022, 5.66% for a 30-year fixed

The market's renewed perception of a more aggressive monetary policy stance has driven mortgage rates up to almost double what they were a year ago. The increase in mortgage rates is coming at a particularly vulnerable time for the housing market as sellers are recalibrating their pricing due to lower purchase demand, likely resulting in continued price growth deceleration.

#### Looking Forward:

The Fed is working hard to reduce the inflation our country has experienced over the past two years and increasing interest rates is a part of that plan. It is likely that homeowners who need to sell will rejoin the market sooner, with more realistic expectations. Home values are likely to remain intact, despite the increased rates and lowered competition as inventory remains low.

## Legend:

Region 1-Adams, Juneau, Monroe Region 2-Columbia Region 3-Crawford, Richland, Vernon Region 4-Dane County Region 5-Dodge Region 6-Grant, Iowa, Lafayette Region 7-Green Region 8-Green Lake/Marquette/Waushara Region 9-Rock Region 10-Sauk

ADAMS / JUNEAU / MONROE     2022     2021     Change     2022     2021     Change       # New Lsings     163     115     -11.9%     1.163     1.243     -       Average Sale Price     221.803     201.109     22.52%     246.3.3%     220.000     18.26%       COLUMEIA Color NTY     2022     2021     Change     2022     221     66       4 New Listings     74     82     -0.8%     50     642     -       4 New Listings     74     82     -0.8%     50     642     -       4 New Listings     77     28.75.53     14.8%     312.979     279.533     1       4 Needian Sale Price     231.500     231.500     25.9%     275.00     235.000     1       Total Active Residential Listings     92     96     -4.2%     92     96     -       4 New Listing     73     80     -8.8%     497     50.01     -       1 Total Active Residential Listings     120     97     30.4%     120     97.3 </th <th></th> <th colspan="3">LS Sold &amp; Active Residential Listings ( AUGUST</th> <th colspan="3">JANUARY - AUGUST</th>		LS Sold & Active Residential Listings ( AUGUST			JANUARY - AUGUST		
Invertion     165     119%     11.11%     11.11% <th></th> <th></th> <th></th> <th>04</th> <th></th> <th></th> <th></th>				04			
# Sales     149     166     -10.2%     919     1.026     -1.7       Median Sale Price     251.803     201.100     175.20     13.5%     200.000     170.250     13.5%     200.000     180.000     180.000     180.000     170.17     238     246     -     -     -     -     -     238     246     -     -     -     -     -     -     238     246     - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td><u>Change</u> -6.4%</td>							<u>Change</u> -6.4%
Average Sale Price     251.803     252.85     225.831     217.946     1       Median Sale Price     200.000     176.261     3.3%     238     246     3.3%     238     246     1       Total Active Residential Listings     238     246     3.3%     238     246     -       Wew Listings     74     82     9.8%     550     642     -       # Sales     97     72     34.7%     426     535     -       Average Sale Price     231,500     25.9%     275.000     255.000     176.7600     -       Total Active Residential Listings     92     96     -	0				,		-10.4%
Interfam     200,000     176,250     13.5%     200,000     180,000     1       Total Active Residential Listings     238     246     3.3%     238     246       COLUMBA COUNTY     2222     2221     Channee     2222     2221     Channee       # Sates     97     72     3.4%     550     642     -1       Average Sale Price     318,758     277,553     14.8%     312,279     279,533     1       Addatave Residential Listings     291     06     4.2%     92     96     -       Reader Price     291,500     211,500     21,500     213,500     1     -       # New Listings     72     80     -8.8%     497     501     -       # New Listings     120     97     30.5%     220,000     175,450     1       Total Active Residential Listings     120     97     30.5%     220,000     175,450     1       Total Active Residential Listings     676     725     792,55     5101     6563     -							12.7%
Total Active Residential Listings     238     246     3.3%     238     246       COLUMBIA COUNTY     2022     2021     Channee     2022     2021     Channee       If wew Listings     74     62     9.8%     550     642     -1       Average Sale Price     318,758     277,553     14.8%     312,979     279,533     1       Median Sale Price     291,500     25,9%     275,000     225,000     1     7       Total Active Residential Listings     92     96     4.2%     92     96     -       GRAWFORD / RICHLAND / VERNON COUNTIES     2022     2021     Channee     2022     2021     Channee       4 New Listings     64     47     36.2%     344     398     -       Total Active Residential Listings     129     97     33.0%     129     97     3       DANE COUNTY     2022     2021     Channee     2022     2021     Channee       How Listings     646     870     -2.5.7%     5.810     6.553	0						11.1%
# New Listings     74     82     -9.8%     550     642     -1.7       Wearge Sale Price     318,758     277,553     14.8%     312,979     279,533     1       Median Sale Price     231,500     25.9%     275,000     235,000     1       Total Active Residential Listings     29     64     4.2%     92     96     -       CRAWFORD / RICHLAND / VERNON COUNTIES     2022     2021     Change     2022     2021     Change       Mexings     64     47     36.2%     304     239,89     1       Merian Sale Price     225,255     241,476     5.7%     730,48     233,89     1       Merian Sale Price     225,255     241,476     5.7%     5.810     6.553     -1       Total Active Residential Listings     129     97     33.0%     129     97     33.9%     129     97     3     424,488     38.764     1     1     124     424,488     38.764     1     1     1     1     124     2022     2021 </td <td></td> <td>,</td> <td></td> <td></td> <td></td> <td></td> <td>-3.3%</td>		,					-3.3%
# New Listings     74     82     -9.8%     550     642     -1.7       4 Sales     97     72     34.7%     426     535     -2       Average Sale Price     318,758     277,553     14.8%     312,979     275,5000     231,500     25,9%     275,000     235,000     11       Total Active Residential Listings     29     64     4.2%     92     96     -     -     2021     Change     2022     2021     Change     203,000     175,450     1       Average Sale Price     225,252     241,476     5,7%     5,810     6,553     -1       Total Active Residential Listings     129     97     33,0%     129     97     3       Average Sale Price     245,757     302,887     11.0%     428,488     38,764     1       Total Active Residential Listings     676	COLUMBIA COUNTY	2022	2021	Change	2022	2021	Change
# Sales     97     72     34.7%     426     535     525       Average Sale Price     318.758     277.553     14.4%     312.979     279.533     1       Total Active Residential Listings     221.500     231.500     225.9%     275.000     235.000     1       Total Active Residential Listings     222     2021     Channee     2022     2021     Channee       # Sales     64     47     36.2%     364     388     -       Average Sale Price     225.295     180,000     16.3%     220,000     173.450     1       Average Sale Price     225.298     241.476     5.7%     5.205     5.833     -1       Average Sale Price     229.200     180,000     16.3%     220.20     2021     Chance     2022     2021     Chance     2022     2021     Chance     387.500     351.000     1     73       Average Sale Price     385.757     392.867     11.0%     422.488     388.764     1     73     387.500     171.2%     422.488<							-14.3%
Netale Sale Price     221,500     21,500     25,9%     275,000     23,000     11       Total Active Residential Listings     92     96     -4.2%     92     96     -       If New Listings     73     80     -8.8%     497     501     -       If New Listings     64     47     36.2%     364     338     -       Average Sale Price     225,295     241.476     5.7%     5.201     0.176.450     1       Total Active Residential Listings     129     97     33.0%     129     97     3       DANE COUNTY     2022     2021     Change     2022     2021     Change     2022     2021     Change     383.764     1       Average Sale Price     435.757     392.587     11.0%     428.488     383.764     1       Average Sale Price     236.757     392.587     11.0%     637     688     -       Average Sale Price     226.714     230.060     12.2%     280.677     224.000     200.000     1	0	97	72	34.7%	426	535	-20.4%
Total Active Residential Listings     92     96     -4.2%     92     96     -1.2%       CRAWFORD / RICHLAND / VERNON COUNTIES     2022     2021     Change     2022     2021     Ch       # Naw Listings     64     47     36.8%     497     501     -       # Sales     64     47     36.2%     384     388     -       Average Sale Price     226,250     180,000     16.3%     200,000     175.450     1       Total Active Residential Listings     129     97     33.0%     129     97     3       DANE COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     790     870     -9.2%     5.206     5.833     -1       Median Sale Price     435.757     392.567     1.10%     428.488     388.764     1       Median Sale Price     399.900     355.000     12.6%     367     68     -       DOGE COUNTY     2022     2021     Chaneeee     2022     2021 <td< td=""><td>Average Sale Price</td><td>318,758</td><td>277,553</td><td>14.8%</td><td>312,979</td><td>279,533</td><td>12.0%</td></td<>	Average Sale Price	318,758	277,553	14.8%	312,979	279,533	12.0%
CRAWFORD / RICHLAND / VERNON COUNTIES     2022     2021     Change     2022     2021     Ch       # New Listings     # Sales     64     47     36.0     -8.8%     497     501     -       Median Sale Price     225,235     241,476     5.7%     273,045     223,389     1       Total Active Residential Listings     129     97     33.0%     129     97     3       DAME COUNTY     2022     2021     Change     2022     2021     Change     2022     2021     Ch       # New Listings     646     870     -25.7%     5.810     6.553     -1       Weat Listings     676     725     -6.8%     676     725     -       Average Sale Price     435,757     392,587     11.0%     428,488     388,764     1       Total Active Residential Listings     676     725     -6.8%     676     725     -       DOGE COUNTY     2022     2021     Change     2022     2021     Change     2022     2021     <		- ,			,		17.0%
# New Listings     73     80     -8.8%     497     501       # Sales     64     47     36.2%     364     398	Fotal Active Residential Listings	92	96	-4.2%	92	96	-4.2%
# Sales   64   47   36.2%   384   398     Average Sale Price   255.295   241,476   5.7%   273,045   225,399   1     Median Sale Price   129   97   33.0%   129   97   3     DANE COUNTY   2022   2021   Change   2022   2021   Ch     Average Sale Price   435,757   382,587   11.0%   428,488   388,764   1     Median Sale Price   435,757   382,587   11.0%   428,488   388,764   1     Median Sale Price   399,900   355,000   12.6%   387,500   351,000   1     Total Active Residential Listings   676   722   6.8%   677   725   -     DODGE COUNTY   2022   2021   Change   2022   2021   Ch     # Sales   88   107   -17.8%   637   688   -     Average Sale Price   225,714   230,506   12.2%   240,600   200,000   1     Total Active Residential Listings   97   111   -12.6%   777   738 </td <td>CRAWFORD / RICHLAND / VERNON COUNTIES</td> <td><u>2022</u></td> <td><u>2021</u></td> <td><u>Change</u></td> <td><u>2022</u></td> <td><u>2021</u></td> <td>Change</td>	CRAWFORD / RICHLAND / VERNON COUNTIES	<u>2022</u>	<u>2021</u>	<u>Change</u>	<u>2022</u>	<u>2021</u>	Change
Average Sale Price     225,295     241,476     5,7%     273,045     225,339     1       Median Sale Price     209,250     180,000     16,3%     200,000     175,450     1       Total Active Residential Listings     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     129     97     33,0%     136     41,5%     5,000     35,500     36,500     36,500     36,500     36,500     36,500     36,500     36,760     722     401     428,488     388,764     14     435,750     325,510     130     41,5%     722     818     -1     456     373,750<	0						-0.8%
Median Sale Price     209,250     180,000     16,3%     200,000     175,450     1       Total Active Residential Listings     129     97     33,0%     129     97     3       DANE COUNTY     2022     2021     Chance     2022     2021     chance       # New Listings     646     870     -9,2%     5,506     5,833     -1       Average Sale Price     435,757     392,587     11,0%     428,488     386,764     1       Median Sale Price     399,900     355,000     12,6%     375,000     351,000     1       Total Active Residential Listings     676     725     -6.8%     676     725     -1       DOCE COUNTY     2022     2021     Chance     223,356     1     -1       # Sales     79     135     -41,5%     722     818     -1       Total Active Residential Listings     71     20,506     12,2%     266,672     234,356     102     -1       GRANT / IOWA / LAFAYETTE COUNTIES     2022     2021     Cha	·						-8.5%
Total Active Residential Listings     129     97     33.0%     129     97     3       DAKE COUNTY     2022     2021     Change     20222     2021     Change     20222     2021     Change       # New Listings     646     870     -9.2%     5.206     5.833     -1       Median Sale Price     435,757     392,587     11.0%     428,488     388,764     1       Total Active Residential Listings     676     725     -6.8%     676     725     -       DODEC COUNTY     2022     2021     Change     2022     201     -       Median Sale Price     258,714     230,506     12.2%     266,672     234,356     1       Average Sale Price     220,500     12.0%     65     102     -1       Total Active Residential Listings     85     102     -16.7%     85     102     -1       Average Sale Price     227,500     174,004     -22.0%     520     584     -1       Average Sale Price     205,000     175,000	0						16.0%
DANE COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     646     870     -25.7%     5.810     6.553     -1       Average Sale Price     433,757     392,587     11.0%     428,488     388,764     1       Median Sale Price     399,900     355,000     12.6%     387,500     310,000     1       Total Active Residential Listings     676     725     -6.8%     676     725     -       PODGE COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     79     135     41.5%     722     818     -1       Average Sale Price     258,714     230,506     12.2%     266,672     234,336     1       Average Sale Price     220,500     210,000     5.0%     224,000     200,000     1       Total Active Residential Listings     85     102     -1     637     688     -1       Average Sale Price     273,870     232,543     22,520     2684							14.0% 33.0%
# New Listings     646     870     -25.7%     5.810     6.553     -1       # Sales     790     870     -2.2%     5.206     5.033     -1       Average Sale Price     399,900     355,000     11.0%     428,448     388,750     351,000     1       Total Active Residential Listings     676     725     -6.8%     676     722     818     -1       DODGE COUNTY     2022     2021     Chance     2022     2021     Ch       # New Listings     79     135     -41.5%     722     818     -1       - Average Sale Price     2258,714     20.000     5.0%     224.000     200.000     1       Total Active Residential Listings     85     102     -16.7%     85     102     -1       Average Sale Price     220,500     210.000     5.0%     224.000     200.000     1       Total Active Residential Listings     97     111     -12.6%     727     738     -       4 Sales     71     91     -22.0%	Ű	125	51	55.070	129		55.0 %
# Sales   790   870   -9.2%   5.206   5.833   -1     Average Sale Price   435,757   392,587   11.0%   428,488   388,764   1     Median Sale Price   337,500   12.6%   337,500   50.001   1   26.48   337,500   51.000   1     Total Active Residential Listings   676   725   -6.8%   676   725   -     DODGE COUNTY   2022   2021   Change   2022   2021   Ch     # New Listings   79   135   -41.5%   637   688   -     Average Sale Price   2258,714   230,500   12.2%   266.672   234,566   1     Average Sale Price   220,500   210,000   50.%   224,000   200.000   1     GRANT / IOWA / LAFAYETTE COUNTIES   2022   2021   Change   2022   2021   Ch     * Sales   71   91   -22.0%   520   584   -1     Average Sale Price   273,870   223,543   22.5%   245.288   218,079   1     Median Sale Price							Change
Average Sale Price     435,757     392,587     11.0%     428,488     388,764     1       Median Sale Price     399,900     355,000     12.6%     387,500     351,000     1       Total Active Residential Listings     676     725     -6.8%     676     725       DODE COUNTY     2022     2021     Change     2022     2021     Ch       # Wew Listings     79     135     -41.5%     722     818     -1       Average Sale Price     258,714     230,506     12.2%     266,672     234,356     1       Average Sale Price     220,500     210,000     5.0%     224,000     200,000     1       GRANT / IOWA / LAFAYETTE COUNTIES     2022     2021     Change     2022     2021     Ch       Median Sale Price     273,870     223,543     22.5%     245,298     218,079     1       Average Sale Price     205,000     175,000     171,1%     194,250     171,087     1       Total Active Residential Listings     132     168     -21.4%	0						-11.3%
Median Sale Price     399,900     355,000     12.6%     387,500     351,000     1       Total Active Residential Listings     676     725     6.8%     676     725     -       DODGE COUNTY     2022     2021     Change     2022     2021     Ch       H New Listings     79     135     4.1.5%     722     818     -1       Warage Sale Price     258,714     230,506     12.2%     637     688     -       Average Sale Price     258,714     230,506     12.2%     266,672     234,356     1       Median Sale Price     220,500     210,000     5.0%     2024,000     200,000     1       Total Active Residential Listings     85     102     -16.7%     85     102     -1       GRANT / IOWA / LAFAYETTE COUNTIES     2022     2021     Change     2022     2021     Ch       Median Sale Price     273,870     223,543     22.5%     245,298     218,079     1       Average Sale Price     205,000     17,500     17.1%	-						-10.7% 10.2%
Total Active Residential Listings     676     725     -6.8%     676     725     -       DODGE COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     79     135     41.5%     722     818     -1       # Sales     88     107     -17.8%     637     688     -1       Average Sale Price     2258,714     230,506     12.2%     266,672     234,356     1       Median Sale Price     220,500     210,000     5.0%     224,000     200,000     1       Total Active Residential Listings     85     102     -16.7%     85     102     -1       GRANT / IOWA / LAFAYETTE COUNTIES     2022     2021     Change     2022     2021     Ch       Average Sale Price     273,870     223,543     22.5%     245,298     218,079     1       Actage Sale Price     205,000     175,000     17,1%     194,250     171,087     1       Total Active Residential Listings     132     168     -21.4%     <	0				· · ·		10.2% 10.4%
DODGE COUNTY     2022     2021     Change     2022     2021     Change       # New Listings     79     135     -41.5%     722     818     -1       # Sales     88     107     -17.8%     637     688     -       Average Sale Price     258,714     230,506     12.2%     266,672     234,356     1       Median Sale Price     220,500     210,000     5.0%     224,000     200,000     1       Total Active Residential Listings     85     102     -16.7%     85     102     -1       GRANT / IOWA / LAFAYETTE COUNTIES     2022     2021     Change     2022     2021     Change       # New Listings     97     111     -12.6%     727     738     -       Average Sale Price     273,870     223,543     22.5%     245.298     218,079     1       Average Sale Price     132     168     -21.4%     132     168     -21.4%       Average Sale Price     320,000     175,000     17.7%     194,250     1							-6.8%
# New Listings   79   135   -41.5%   722   818   -1     # Sales   88   107   -17.3%   637   668   -     Average Sale Price   258,714   230.506   12.2%   224,000   200,000   1     Total Active Residential Listings   85   102   -16.7%   85   102   -1     GRANT / IOWA / LAFAYETTE COUNTIES   2022   2021   Change   2022   2021   Ch     # New Listings   97   111   -12.6%   727   738   -     # Sales   71   91   -22.0%   520   584   -1     Average Sale Price   273.870   223.543   22.5%   245.298   218.079   1     Median Sale Price   205.000   175.000   17.1%   194.250   171.087   1     Total Active Residential Listings   132   168   -21.4%   132   168   -2     GREEN COUNTY   2022   2021   Change   2022   2021   Ch     Average Sale Price   320,043   270.604   18.3%   309,75	, , , , , , , , , , , , , , , , , , ,						
# Sales   88   107   -17.8%   637   688   -     Average Sale Price   258,714   230,506   12.2%   266,672   234,356   1     Median Sale Price   220,500   210,000   5.0%   224,000   200,000   1     Total Active Residential Listings   85   102   -16.7%   85   102   -1     GRANT / IOWA / LAFAYETTE COUNTIES   2022   2021   Change   2022   2021   Ch     # New Listings   97   111   -12.6%   727   738   -     Average Sale Price   273,870   223,543   22.5%   245,298   218,079   1     Median Sale Price   205,000   175,000   17.1%   194,250   171,087   1     Total Active Residential Listings   132   168   -21.4%   132   168   -2     # New Listings   132   168   -21.4%   132   168   -2     # Sales   46   49   -0.1%   285   302   -     Average Sale Price   320,043   270,604   18.3%							<u>Change</u> -11.7%
Average Sale Price     258,714     230,506     12.2%     266,672     234,356     1       Median Sale Price     220,500     210,000     5.0%     224,000     200,000     1       Total Active Residential Listings     85     102     -16.7%     85     102     -1       GRANT / IOWA / LAFAYETTE COUNTIES     2022     2021     Change     2022     2021     Ch       # New Listings     97     111     -12.6%     727     738     -       # Sales     71     91     -22.0%     520     584     -1       Average Sale Price     273.870     223,543     22.5%     245,298     218,079     1       Median Sale Price     205,000     175,000     177.1%     194,250     171,087     1       Total Active Residential Listings     54     49     10.2%     355     380     -       # New Listings     54     49     10.2%     325,003     230,000     22     2021     Ch       Median Sale Price     320,043     270,604	0						-7.4%
Median Sale Price     220,500     210,000     5.0%     224,000     200,000     1       Total Active Residential Listings     85     102     -16.7%     85     102     -1       GRANT / IOWA / LAFAYETTE COUNTIES     2022     2021     Change     2022     2021     Change       # New Listings     97     111     -12.6%     727     738     -       Average Sale Price     273,870     223,543     22.5%     245,298     218,079     1       Median Sale Price     205,000     175,000     17.1%     194,250     171,087     1       Total Active Residential Listings     132     168     -21     Change     2022     2021     Change       GREEN COUNTY     2022     2021     Change							13.8%
GRANT / IOWA / LAFAYETTE COUNTIES     2022     2021     Change     2022     2021     Change       # New Listings     97     111     -12.6%     727     738     -       # Sales     71     91     -22.0%     520     584     -1       Average Sale Price     273,870     223,543     22.5%     245,298     218,079     1       Median Sale Price     273,870     223,543     22.5%     245,298     218,079     1       Total Active Residential Listings     132     168     -21.4%     132     168     -2       GREEN COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     54     49     10.2%     355     380     -       Average Sale Price     320,043     270,604     18.3%     309,759     253,717     2       Median Sale Price     2022     2021     Change     2022     2021     Ch       # New Listings     103     124     -16.9%     755     726	0						12.0%
# New Listings   97   111   -12.6%   727   738   -     # Sales   71   91   -22.0%   520   584   -1     Average Sale Price   273,870   223,543   22.5%   245,298   218,079   1     Median Sale Price   205,000   175,000   17.1%   194,250   171,087   1     Total Active Residential Listings   132   168   -21.4%   132   168   -2     GREEN COUNTY   2022   2021   Change   2022   2021   Change     # New Listings   54   49   10.2%   355   380   -     # Sales   46   49   -6.1%   285   302   -     Average Sale Price   320,043   270,604   18.3%   309,759   253,717   2     Median Sale Price   296,750   250,000   18.7%   282,000   230,000   2     Total Active Residential Listings   57   50   14.0%   57   50   1     GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES   2022   2021   Change <t< td=""><td>Total Active Residential Listings</td><td>85</td><td>102</td><td>-16.7%</td><td>85</td><td>102</td><td>-16.7%</td></t<>	Total Active Residential Listings	85	102	-16.7%	85	102	-16.7%
# New Listings   97   111   -12.6%   727   738   -     # Sales   71   91   -22.0%   520   584   -1     Average Sale Price   273,870   223,543   22.5%   245,298   218,079   1     Median Sale Price   205,000   175,000   17.1%   194,250   171,087   1     Total Active Residential Listings   132   168   -21.4%   132   168   -2     GREEN COUNTY   2022   2021   Change   2022   2021   Change     # New Listings   54   49   10.2%   355   380   -     # Sales   46   49   -6.1%   285   302   -     Average Sale Price   320,043   270,604   18.3%   309,759   253,717   2     Intal Active Residential Listings   57   50   14.0%   57   50   1     GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES   2022   2021   Change   2022   2021   Change     # New Listings   103   124   -16.9%   755	GRANT / IOWA / LAFAYETTE COUNTIES	2022	2021	Change	2022	2021	Change
# Sales   71   91   -22.0%   520   584   -1     Average Sale Price   273,870   223,543   22.5%   245,298   218,079   1     Median Sale Price   205,000   175,000   17.1%   194,250   171,087   1     Total Active Residential Listings   132   168   -21.4%   132   168   -2     GREEN COUNTY   2022   2021   Change   2022   2021   Ch     # New Listings   54   49   10.2%   355   380   -     # Sales   46   49   -6.1%   285   302   -     Average Sale Price   320,043   270,604   18.3%   309,759   253,717   2     Median Sale Price   296,750   250,000   18.7%   282,000   230,000   2     Total Active Residential Listings   57   50   14.0%   57   50   1     graps   296,750   250,000   18.7%   282,000   230,000   2   2     Median Sale Price   306,544   249,561   22.8% <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>-1.5%</td></t<>							-1.5%
Median Sale Price     205,000     175,000     17.1%     194,250     171,087     1       Total Active Residential Listings     132     168     -21.4%     132     168     -2       GREEN COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     54     49     10.2%     355     380     -       Average Sale Price     320,043     270,604     18.3%     309,759     253,717     2       Median Sale Price     296,750     250,000     18.7%     282,000     230,000     2       Total Active Residential Listings     57     50     14.0%     57     50     1       GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES     2022     2021     Change     2022     2021     Ch       # New Listings     103     124     -16.9%     755     726     756     726     755     726     755     726     755     726     755     726     755     726     755     726     755     726     7	-	71	91	-22.0%	520	584	-11.0%
Total Active Residential Listings     132     168     -21.4%     132     168     -2       GREEN COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     54     49     10.2%     355     380     -       Average Sale Price     320,043     270,604     18.3%     309,759     253,717     2       Median Sale Price     296,750     250,000     18.7%     282,000     230,000     2       Total Active Residential Listings     57     50     14.0%     57     50     1       GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES     2022     2021     Change     2022     2021     Ch       # New Listings     103     124     -16.9%     755     726     727,202     266,	Average Sale Price	273,870	223,543		245,298	218,079	12.5%
GREEN COUNTY     2022     2021     Change     2022     2021     Change       # New Listings     54     49     10.2%     355     380     -       Average Sales     46     49     -6.1%     285     302     -       Median Sale Price     320,043     270,604     18.3%     309,759     253,717     2       Total Active Residential Listings     57     50     14.0%     57     50     1       GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES     2022     2021     Change     2022     2021     Ch       # New Listings     57     50     14.0%     57     50     1       GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES     2022     2021     Change     2022     2021     Ch       # New Listings     103     124     -16.9%     755     726     726       # Sales     96     101     -5.0%     569     564     77,202     266,685     77,202     266,685     77,202     266,685     77,202     266,685 <td< td=""><td>vledian Sale Price</td><td>205,000</td><td>175,000</td><td>17.1%</td><td>194,250</td><td>171,087</td><td>13.5%</td></td<>	vledian Sale Price	205,000	175,000	17.1%	194,250	171,087	13.5%
# New Listings   54   49   10.2%   355   380   -     # Sales   46   49   -6.1%   285   302   -     Average Sale Price   320,043   270,604   18.3%   309,759   253,717   2     Median Sale Price   296,750   250,000   18.7%   282,000   230,000   2     Total Active Residential Listings   57   50   14.0%   57   50   1     GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES   2022   2021   Change   2022   2021   Ch     # New Listings   103   124   -16.9%   755   726   726     # Sales   96   101   -5.0%   569   564   569   564     Average Sale Price   306,544   249,561   22.8%   277,202   266,685   566     Median Sale Price   239,950   228,050   5.2%   212,000   187,950   1     Total Active Residential Listings   157   134   17.2%   157   134   1     ROCK COUNTY   2025   305   -32.	Total Active Residential Listings	132	168	-21.4%	132	168	-21.4%
# Sales   46   49   -6.1%   285   302   -     Average Sale Price   320,043   270,604   18.3%   309,759   253,717   2     Median Sale Price   296,750   250,000   18.7%   282,000   230,000   2     Total Active Residential Listings   57   50   14.0%   57   50   1     GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES   2022   2021   Change   2022   2021   Ch     # New Listings   103   124   -16.9%   755   726   -     # Sales   96   101   -5.0%   569   564   -     Average Sale Price   336,544   249,561   22.8%   277,202   266,685   -     Median Sale Price   239,950   228,050   5.2%   212,000   187,950   1     Total Active Residential Listings   157   134   17.2%   157   134   1     ROCK COUNTY   2022   2021   Change   2022   2021   Ch     # New Listings   205   305   -32.8%	GREEN COUNTY	<u>2022</u>	<u>2021</u>	<u>Change</u>	2022	<u>2021</u>	<b>Change</b>
Average Sale Price   320,043   270,604   18.3%   309,759   253,717   2     Median Sale Price   296,750   250,000   18.7%   282,000   230,000   22     Total Active Residential Listings   57   50   14.0%   57   50   1     GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES   2022   2021   Change   2022   2021   Ch     # New Listings   103   124   -16.9%   755   726   750   750     # Sales   96   101   -5.0%   569   564   569   564     Average Sale Price   306,544   249,561   22.8%   277,202   266,685   14.0%   187,950   1     Total Active Residential Listings   157   134   17.2%   157   134   1     ROCK COUNTY   2022   2021   Change   2022   2021   Ch     # New Listings   205   305   -32.8%   1,718   1,920   -1     # Sales   255   273   -6.6%   1,464   1,616   -     Average S	# New Listings	54	49	10.2%	355	380	-6.6%
Median Sale Price Total Active Residential Listings     296,750     250,000     18.7%     282,000     230,000     2       GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES     2022     2021     Change     2022     2021     Change       # New Listings     103     124     -16.9%     755     726     726       # Sales     96     101     -5.0%     569     564     569     564       Average Sale Price     306,544     249,561     22.8%     277,202     266,685     71       Median Sale Price     239,950     228,050     5.2%     212,000     187,950     1       Total Active Residential Listings     157     134     17.2%     157     134     1       ROCK COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     255     273     -6.6%     1,718     1,920     -1       # Sales     255     273     -6.6%     1,464     1,616     -       Average Sale Price     272,300     221,373							-5.6%
Total Active Residential Listings575014.0%57501GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES20222021Change20222021Ch# New Listings103124-16.9%7557266# Sales96101-5.0%5695646Average Sale Price306,544249,56122.8%277,202266,6857Median Sale Price239,950228,0505.2%212,000187,9501Total Active Residential Listings15713417.2%1571341ROCK COUNTY20222021Change20222021Ch# New Listings205305-32.8%1,7181,920-1# Sales255273-6.6%1,4641,616-Average Sale Price272,300221,37323.0%249,409221,7981Median Sale Price248,000202,00022.8%230,000200,0001	-						22.1%
GREEN LAKE / MARQUETTE / WAUSHARA COUNTIES     2022     2021     Change     2022     2021     Ch       # New Listings     103     124     -16.9%     755     726     726       # Sales     96     101     -5.0%     569     564     569     564       Average Sale Price     306,544     249,561     22.8%     277,202     266,685       Median Sale Price     239,950     228,050     5.2%     212,000     187,950     1       Total Active Residential Listings     157     134     17.2%     157     134     1       ROCK COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     205     305     -32.8%     1,718     1,920     -1       # Sales     255     273     -6.6%     1,464     1,616     -       Average Sale Price     272,300     221,373     23.0%     249,409     221,798     1       Median Sale Price     248,000     202,000     22.8%     230,000     200,							22.6%
# New Listings   103   124   -16.9%   755   726     # Sales   96   101   -5.0%   569   564     Average Sale Price   306,544   249,561   22.8%   277,202   266,685     Median Sale Price   239,950   228,050   5.2%   212,000   187,950   1     Total Active Residential Listings   157   134   17.2%   157   134   1     ROCK COUNTY   2022   2021   Change   2022   2021   Ch     # New Listings   205   305   -32.8%   1,718   1,920   -1     # Sales   255   273   -6.6%   1,464   1,616   -     Average Sale Price   272,300   221,373   23.0%   249,409   221,798   1     Median Sale Price   248,000   202,000   22.8%   230,000   200,000   1	Iotal Active Residential Listings		50	14.0%	57	50	14.0%
# Sales   96   101   -5.0%   569   564     Average Sale Price   306,544   249,561   22.8%   277,202   266,685     Median Sale Price   239,950   228,050   5.2%   212,000   187,950   1     Total Active Residential Listings   157   134   17.2%   157   134   1     ROCK COUNTY   2022   2021   Change   2022   2021   Ch     # New Listings   205   305   -32.8%   1,718   1,920   -1     # Sales   255   273   -6.6%   1,464   1,616   -     Average Sale Price   272,300   221,373   23.0%   249,409   221,798   1     Median Sale Price   248,000   202,000   22.8%   230,000   200,000   1	REEN LAKE / MARQUETTE / WAUSHARA COUNTIES	<u>2022</u>		Change			<u>Change</u>
Average Sale Price306,544249,56122.8%277,202266,685Median Sale Price239,950228,0505.2%212,000187,9501Total Active Residential Listings15713417.2%1571341ROCK COUNTY20222021Change20222021Ch# New Listings205305-32.8%1,7181,920-1# Sales255273-6.6%1,4641,616-Average Sale Price272,300221,37323.0%249,409221,7981Median Sale Price248,000202,00022.8%230,000200,0001	-						4.0%
Median Sale Price     239,950     228,050     5.2%     212,000     187,950     1       Total Active Residential Listings     157     134     17.2%     157     134     1       ROCK COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     205     305     -32.8%     1,718     1,920     -1       # Sales     255     273     -6.6%     1,464     1,616     -       Average Sale Price     272,300     221,373     23.0%     249,409     221,798     1       Median Sale Price     248,000     202,000     22.8%     230,000     200,000     1							0.9%
Total Active Residential Listings15713417.2%1571341ROCK COUNTY20222021Change20222021Ch# New Listings205305-32.8%1,7181,920-1# Sales255273-6.6%1,4641,616-Average Sale Price272,300221,37323.0%249,409221,7981Median Sale Price248,000202,00022.8%230,000200,0001	5					,	3.9%
ROCK COUNTY     2022     2021     Change     2022     2021     Ch       # New Listings     205     305     -32.8%     1,718     1,920     -1       # Sales     255     273     -6.6%     1,464     1,616     -       Average Sale Price     272,300     221,373     23.0%     249,409     221,798     1       Median Sale Price     248,000     202,000     22.8%     230,000     200,000     1							12.8%
# New Listings     205     305     -32.8%     1,718     1,920     -1       # Sales     255     273     -6.6%     1,464     1,616     -       Average Sale Price     272,300     221,373     23.0%     249,409     221,798     1       Median Sale Price     248,000     202,000     22.8%     230,000     200,000     1	Total Active Residential Listings	157	134	17.2%	157	134	17.2%
# Sales     255     273     -6.6%     1,464     1,616     -       Average Sale Price     272,300     221,373     23.0%     249,409     221,798     1       Median Sale Price     248,000     202,000     22.8%     230,000     200,000     1	ROCK COUNTY	2022		Change		2021	Change
Average Sale Price     272,300     221,373     23.0%     249,409     221,798     1       Median Sale Price     248,000     202,000     22.8%     230,000     200,000     1	0						-10.5%
Median Sale Price     248,000     202,000     22.8%     230,000     200,000     1							-9.4%
	0						12.4%
231 204 13.2% 231 204 1							15.0% 13.2%
	, ,						13.2%
							Change
•	-						-7.6%
							-15.9%
	0						15.6% 16.0%
							16.0% -10.6%
							<u>Change</u> -9.0%
	C C						-9.0% -10.3%
							11.0%
-	0						10.8%
							-1.9%

South Central Wisconsin MLS Sold & Active Residential Listings (Including Condos)

Active listing numbers are pulled mid-month, and do not include listings in offer-show status.